

Can you work out who'll fit ... ?

Resourcing Consultants

A good employer should look beyond the obvious to assess a person's attitude, cross transferrable skills and more importantly perhaps desire and motivation. . .

As a **Resourcing Consultant** we need you to do that on behalf of our clients. You will identify and present suitable professionals to fulfil our client's current assignments.

Through identifying, interviewing, and coaching your candidates through the recruitment process you will make successful placements with our clients.

As a company we invest in IT to support our search for talent so you will be IT literate and technology aware as you will spend a lot of your time using both web based and internal research tools and databases in order to highlight suitable job seekers.

You will have a flair for persuasion, great interpersonal skills, energy and confidence as you will be selling the benefits of our clients opportunities to potential candidates. You will need to be a commercially aware individual who is happy to negotiate.

Initially pre-screening them for suitability over the telephone, you will arrange to meet them face to face, (travelling the UK where necessary) where you will probe further their experience and motivations, through being naturally curious, articulate, analytical and influential.

You will also be a natural lateral thinker who easily builds, maintains and uses people networks, often the best candidates are those to who you are exclusively introduced! You will be looking for business intelligence, rumours, introductions.

You will develop good business relations with your top candidates, you will strive to be an expert in your sectors, knowing exactly who is moving where and why.



Are you a likely candidate ...?

You may already be a recruitment consultant focussing on the candidate side?
You may already be performing some other aspects of this role in the recruitment industry?
You may have never worked in recruitment or even particularly in a people industry before?

But if you think that you have some of the attributes we have highlighted here and have a **DESIRE** to use these attributes in a fast paced, targetted environment then we'd love to talk with you and discuss this opportunity further.

For people committed to achieving success through hard work **we will train, mentor, coach and motivate you through the learning period and beyond.**